



G.O.L.D Program
3225 Gallows Road
Fairfax, Virginia 22037
USA

July 2004

Letter of Recommendation

RE: The Fluid-Bag System

To Whom It May Concern:

The G.O.L.D. (**G**rease **O**ne-way **L**ogistics and **D**istribution) Dispensing System team here at ExxonMobil is excited to share with you our experience and the results of extensive testing of the **Fluid-Bag** system (www.fluid-bag.com).

This flexible, yet durable IBC (intermediate bulk container) gives our customers the following key advantages:

- Clean grease
 - Since the closed system prevents contact with air (and contaminates) product quality is protected.
- Cost savings
 - Less product loss due to contamination
 - Less waste and residual product
 - Less labor associated with moving residual grease to a new drum
 - Return freight costs are eliminated for returnable totes
 - No drum disposal costs
- Ease of use
 - Eliminates drum handling and related safety issues

Any company engaged in the production, packaging and distribution of viscous fluids will want to take a closer look at how the **Fluid-Bag** system will benefit you and your customers.

Sincerely,

Brad Jeffries
Global Industrial Marketing Advisor